

# Gainesville Market Rate Year to Year Sale Data

## 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	3	0%	\$110,000	144%	5.79	-7%
2018	6	100%	\$73,194	-33%	7.46	29%
2019	4	-33%	\$106,248	45%	9.01	21%
2020	4	0%	\$69,745	-34%	7.65	-15%
2021	10	150%	\$137,845	98%	9.85	29%
Through June 22	2	-80%	\$234,413	70%	13.21	34%

## Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	7	250%	\$48,818	47%	6.72	46%
2018	12	71%	\$70,373	44%	8.11	21%
2019	11	-8%	\$47,875	-33%	6.07	-25%
2020	6	-45%	\$62,613	34%	7.27	20%
2021	7	17%	\$83,333	33%	8.85	22%
Through June 22	7	0%	\$72,474	-13%	7.78	-12%



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\*Data is pulled from the Alachua county property appraiser's website.

# Ocala Market Rate

## Year to Year Sale Data

### 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	1	-50%	\$101,910	0%	9.35	9%
2018	3	200%	\$133,080	31%	9.78	5%
2019	1	-67%	\$97,000	-27%	9.11	-7%
2020	0	-100%	n/a	n/a	n/a	n/a
2021	1	100%	\$164,792	n/a	9.07	n/a
Through June 22	0	n/a	n/a	n/a	n/a	n/a

### Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	4	33%	\$35,625	-17%	5.05	-24%
2018	6	50%	\$60,662	70%	7.39	46%
2019	3	-50%	\$83,158	37%	9.39	27%
2020	3	0%	\$49,000	-41%	n/a	n/a
2021	13	333%	\$105,208	115%	11.00	n/a
Through June 22	3	-77%	\$120,000	14%	11.24	2%



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\*Data is pulled from the Marion county property appraiser's website.

# Tallahassee Market Rate Year to Year Sale Data

## 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	12	50%	\$59,145	6%	6.21	8%
2018	6	-50%	\$78,624	33%	7.46	20%
2019	10	67%	\$86,104	10%	7.85	5%
2020	4	-60%	\$101,255	18%	8.28	5%
2021	8	100%	\$121,879	20%	9.06	9%
Through June 22	6	-25%	\$135,206	11%	9.28	2%

## Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	16	14%	\$51,667	-17%	6.50	-12%
2018	13	-19%	\$60,486	17%	7.10	6%
2019	16	23%	\$59,764	-1%	7.72	9%
2020	8	-50%	\$72,500	21%	8.29	11%
2021	9	13%	\$74,107	2%	9.55	15%
Through June 22	10	11%	\$97,721	32%	9.56	0%



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\*Data is pulled from the Leon, Wakulla, Jefferson and Gadsden county property appraiser's websites.

# Jacksonville Market Rate Year to Year Sale Data

## 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	42	14%	\$76,889	21%	7.17	5%
2018	40	-5%	\$94,871	23%	8.58	20%
2019	40	0%	\$87,189	-8%	8.16	-5%
2020	29	-28%	\$142,469	63%	10.81	32%
2021	53	83%	\$134,180	-6%	10.38	-4%
Through June 22	16	-70%	\$133,086	-1%	9.01	-13%

## Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	22	100%	\$40,278	15%	5.09	11%
2018	34	55%	\$42,406	5%	5.97	17%
2019	26	-24%	\$56,000	32%	7.42	24%
2020	21	-19%	\$73,000	30%	7.51	1%
2021	26	24%	\$82,217	13%	9.40	25%
Through June 22	14	-46%	\$108,974	33%	10.60	13%



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\*Data is pulled from the Duval, Clay, Nassau, Baker & St. John's county property appraiser's websites.

# Volusia County Market Rate Year to Year Sale Data

## 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	4	-60%	\$82,793	38%	6.78	16%
2018	8	100%	\$95,764	16%	8.40	24%
2019	1	-88%	\$75,630	-21%	6.85	-18%
2020	9	800%	\$91,273	21%	8.71	27%
2021	8	-11%	\$178,970	96%	10.75	23%
Through June 22	3	-63%	\$129,350	-28%	8.90	-17%

## Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2017	12	9%	\$52,544	5%	5.65	-4%
2018	10	-17%	\$59,506	13%	6.86	21%
2019	13	30%	\$70,238	18%	9.20	34%
2020	17	31%	\$79,500	13%	9.05	-2%
2021	18	6%	\$100,017	26%	9.02	0%
Through June 22	4	-78%	\$96,201	-4%	8.63	-4%



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\*Data is pulled from the Volusia county property appraiser's website.

# Polk County Market Rate Year to Year Sale Data

## 100 or More Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2018	6	n/a	\$112,837	n/a	8.39	n/a
2019	6	0%	\$151,806	35%	10.83	29%
2020	4	-33%	\$117,045	-23%	10.03	-7%
2021	5	25%	\$212,818	82%	9.81	-2%
Through June 22	1	-80%	\$333,436	57%	13.32	36%

## Under 100 Units

	# of Closings	% Inc./Dec.	Median \$/Unit	% Inc./Dec.	Median GRM	% Inc./Dec.
2018	2	n/a	\$84,053	n/a	6.10	n/a
2019	5	150%	\$49,278	-41%	6.03	-1%
2020	4	-20%	\$75,000	52%	8.88	47%
2021	5	25%	\$125,000	67%	12.04	36%
Through June 22	0	n/a	n/a	n/a	n/a	n/a



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\*Data is pulled from the Polk county property appraiser's website.